



ALMAROOM FOR ENGINEERING CO.

COMPANY PROFILE

Khartoum North, ALwaha,
Block 5/4, House 77, Sudan
Tel.: +249 912 165 855
Email: kelmanufi@gmail.com
Web: almaroomforengineering.com

Letter of Introduction

Dear Procurement Manager,

Subject: Bidders Pre-Qualification

Regarding your prequalification advertisement, we, Almaroom for Engineering Enterprise, a Sudanese national business duly registered under the laws of the Registrar of Commerce, with a principal business address at Khartoum North, Alwaha District, Block 5/4, Building No. 77, have been in business since April 2011 and would like to qualify for the execution of the projects currently available in your organization.

Our projects and services span a diverse range of disciplines, including earthmoving, dam construction, pile construction, water yards (Haffirs), water supply networks, farm construction and earthwork, electricity distribution networks, drainage construction, and multi-storey concrete and steel buildings. We also supply non-food items for organizations.

We have attached all necessary documents for your consideration and hope to satisfy your requirements.

We welcome the opportunity to meet with you to further discuss our capabilities, credentials, and experience in the construction industry in Sudan.

We can be reached at: Khalid Elmanufi, G.M., 0912165855; Ibrahim Elyamani, Chairman, 0912304755; or kelmanufi@gmail.com.

Sincerely,

Khalid Abdalla Elmanufi

General Manager



Who We Are

Almaroom Engineering Co. is a Sudanese national company specializing in diversified construction projects and services. We provide innovative, high-quality, and competitively priced services nationwide, along with investment opportunities for investors, clients, and agents, and we are committed to customer satisfaction.

Our staff consists of specialized managers and engineers across various civil engineering disciplines. Our experience spans earth and stone dam construction, pile construction, water supply distribution networks, airport fencing, farm earthwork and construction, water yards, electricity distribution networks, drainage systems, road construction, and superstructure projects, as well as steel structures and concrete structures.

We provide clients unparalleled expertise on complex and intricate projects of all sizes. Our field crews, foremen, superintendents, and owners form a cohesive management team, bringing many years of experience to every project. We offer a wide range of piling services, including bored piling, foundation piling, concrete piling, precast piling, rotary piling, and micro piling, delivered on time and on budget.

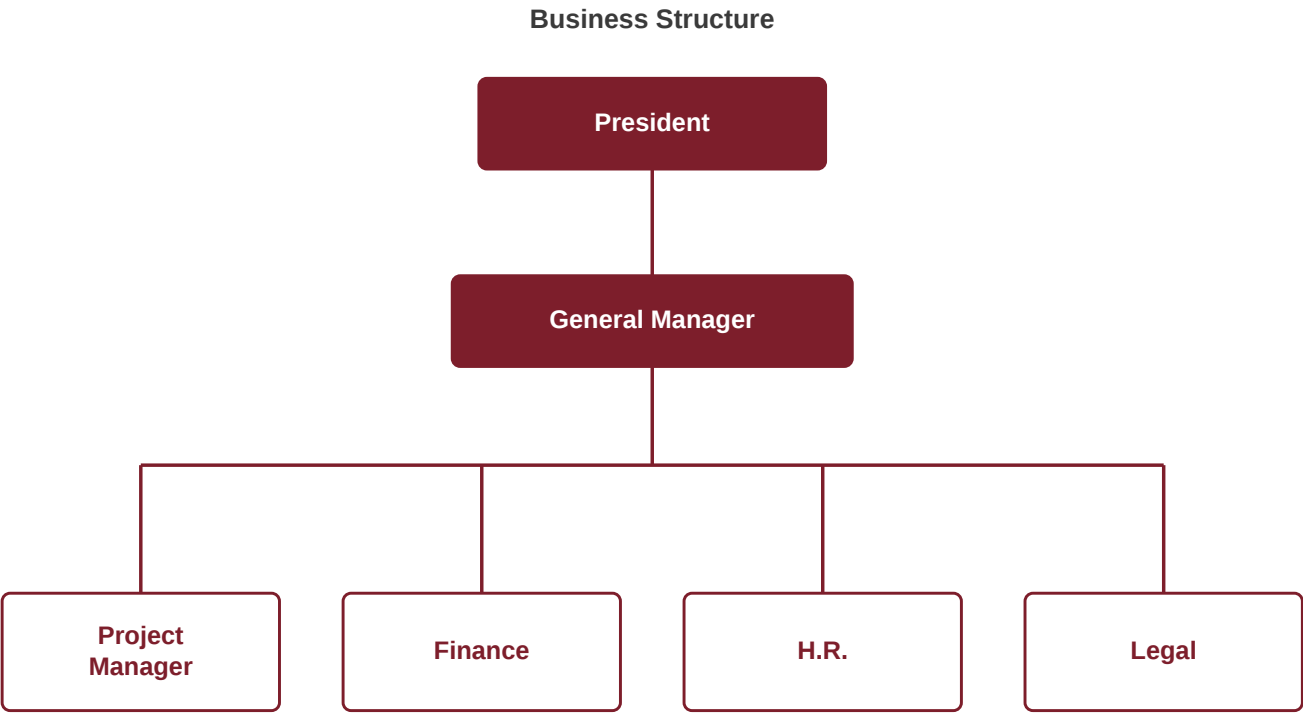
Almaroom Engineering maintains its position at the cutting edge of the construction industry through continuous innovation and a commitment to quality and customer satisfaction. Our skilled structural, mechanical, and electrical engineers use the latest computerized engineering design and drafting systems to ensure the most economical, accurate, and efficient results.

We have ambitious programs to serve all regional public and private sector institutions, to extend our services to the international market, and to offer our partners exciting investment opportunities. We are seeking true partners and investors. Please contact our Corporate Marketing and Sales unit at 0912165855 or 0912304755, or by email at Kelmanufi@hotmail.com or kelmanufi@gmail.com.

Contact Us

Address	Alwaha, Block 5/4, Building No. 77, Khartoum North, Sudan
General Manager	Engineer Khalid Elmanufi — +249 912 165 855
Chairman	Engineer Ebrahim Elyamani — +249 912 304 755
Email	kelmanufi@gmail.com
Website	almaroomforengineering.com

Organization Chart



Company Structure

Projects

Estimation	Design	Execution
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Authorized Persons

Eng. Omer Osman, Chairman
Eng. Khalid A/Alla Elmanufi, General Manager

Finance

Almaroom Engineering holds a very stable financial position and has access to a line of credit of more than 1 million USD.

List of Banks

Khartoum Bank, French Bank, Faisal Islamic Bank, Omdurman National Bank, Nile Bank.

Insurance

The business has insured its assets and projects.

Licenses

The business is registered in accordance with Sudan's commercial chamber laws.

Health, Safety & Environment (HSE) Policy

Almaroom Engineering is committed to achieving and maintaining excellence in all aspects of its operations. We conduct our business in a way that protects the health, safety, and work environment of our employees, contractors, visitors, and the surrounding community, while preventing pollution related to our activities. This policy applies to every member of the company, and management is responsible for providing the necessary resources for its implementation.

Goals

Almaroom Engineering sets high standards for the continuous improvement of HSE performance, reflected in the following goals:

- Zero injuries and incidents
- Zero environmental situations that demand special precautions or actions
- Minimized sick leave

HSE Management System

Health, safety, and environmental considerations are fully integrated into our business operations. HSE goals and results are published annually, risk assessments are conducted regularly across all work areas, and all HSE programs are audited on a regular basis to confirm and improve performance. Each employee holds a personal responsibility to comply with this policy, and management is responsible for communicating and implementing its requirements.

Manpower

Our staff of over 20 employees comes from diverse backgrounds and areas of expertise. They are carefully selected and highly trained. Our people are creative and proactive; we seek out the best, expect the best, and aim to retain the best by encouraging them to freely express their thoughts, rewarding them appropriately, and ensuring they know their value.

With this approach, Almaroom Engineering has developed a high-achieving, results-oriented organizational culture. It is, after all, the richness of resources, especially human resources, that allows companies to succeed in today's competitive business environment. Our team seeks to create economic and social value wherever they operate.

Staff Qualifications

Name	Qualification	Role
Ebrahim Elyamani	B.Sc. (Civil)	Chairman
Khalid Elmanufi	B.Tech. (Civil), B.Sc. IT, MBA	General Manager
Monged Ibrahim Yousef	B.Sc. (Electrical Power)	Electrical/Mechanical Manager
Ibrahim Abdalla	B.Sc. (Civil)	Project Manager
Abdelnasir Mohammed	B.Sc. (Civil)	Site Manager
Husam Awad	B.Sc. (Civil)	Site Manager
Abdelazim Alama	B.Sc. (Civil)	Site Manager
Mohammed Abd El-hadi Diab	B.Sc. (Civil)	Site Engineer
Hassan M. Aljack	B.Sc. (Civil)	Site Engineer
Asmaa Abdelgafar	B.A. Commerce	Accountant
Sami Elamin	B.A. Commerce	Chief Accountant
Mohamed Al	B.A.	Admin Officer
Husam Yagoub	B.A.	Procurement
Hassan Elmanufi	B.A.	Procurement
Mohamed Bashir		Foreman
Mutwakil Ahmed		Foreman
Nagm Eldin Bashir		Chief Foreman
Ali Elzaki		Driver
Ahmed Ali		Driver

Operators

- Osman Ahmed, Truck Driver
- Bashir Ali, Truck Driver and Excavator Operator
- Gum'aa Mohamed, Operator (Excavator, Loader)
- Musa Hamid, Operator (Excavator)
- Taj Eldein Omer, Operator (Excavator, Grader)

Equipment

The business is fully equipped with the tools necessary for construction purposes, together with a list of qualified vendors and subcontractors who carry out specialized tasks to accelerate work. Machinery includes excavators, cranes, loaders, trucks, and more.

Heavy Equipment

No.	Name	Description	Status	Qty
1	Excavators	Cat, Daewoo	Very Good	3
2	Loaders	Cat 950	Very Good	3
3	Pile Excavators and Drilling	10-15 Ton	Very Good	1
4	Graders	CAT 140 H	Very Good	2
5	Low Bed Trailer	Daf 60 Ton	Good	1
6	Tipper Trucks	16 m3 Mercedes	Very Good	8
7	Water Tanks	ZY	Good	1
8	Lorry Car	7 Ton	Good	2
9	Toyota Pickup Cars		Good	2

Light Equipment

Item	Equipment	Quantity
1	Concrete Mixers	3
2	Shuttering	1,500 m2
3	Light Compactors	2
4	Carry-On Utility	6
5	Shovels	7
6	Cleaning Set	2
7	Building Set	3

Previous Work History

The average annual turnover over the past three years as a prime contractor is estimated at approximately 2,000,000,000 USD. Almaroom has successfully completed projects involving water drainage, including excavation, pipe insertion, concrete works, buildings, gas stations, and drains. Almaroom is among the companies that execute such contracts annually in Khartoum and other states.

Project Types

- Water supply distribution network
 - Farm earthwork and construction
 - Borehole construction
 - Electricity distribution network
 - Multi-storey residential
- Health centers
 - Bridges and culverts construction
 - Haffirs and earthmoving work
 - Drainage system
 - Steel structures, steel fences, canopies, water tanks, steel pipes, warehouses, and bridges
- Training centers and schools

Some Executed Projects

No.	Project Name	Cost (USD)
1	Culverts (Suwakin-Toker) Road	\$237,147
1.1	8 Culverts, Gadaref State	\$1,715,237
2	Thawra Water Supply Network and Other Water Networks	\$1,200,000
2.1	Water Treatment Station, Huwata, Gadaref State	\$1,345,126
2.2	Span Bridge, National Highway Corporation	\$1,700,000
2.3	Gamaa Street Asphalt Layover, Ministry of Infrastructure	\$2,350,000
2.4	Haj Yosif Road Maintenance, Asphalt Layover	\$1,900,000
2.5	3 Primary Schools, Housing Development Fund	\$650,000
3	Water Drains (Housing Fund), Ministry of Infrastructure	\$620,709
4	Gas Stations, 3 Stations, PETRONAS Marketing, 2012	\$760,000
4.1	UNHCR Warehouses Construction, Contract No. 17/HCR/ROK/SUP/CONT/042, Kassala, 2017	\$265,233
5	Water Yards (Goal Ireland), Kassala and North Darfur Kutum, 2016	\$173,465
6	Bakori Youth Center, Damazin, AECOM, 2016, USAID	\$221,153
7	Health Center, Ministry of Health, Khartoum State, 2014	\$538,970
8	Drainage, Ministry of Planning, Khartoum State, 2020	\$953,637
9	Genetic Training Center (Semex, Ministry of Livestock), 2017	\$680,740
10	Parlors, Steel Structures (Semex, Ministry of Livestock), 2019	\$353,421
12	Road Maintenance, Khartoum State, 2016, 2017, 2022	\$823,187
13	Dams	\$870,321
14	Lake Construction	\$1,090,013
15	4 Concrete Culverts, Maryood Madag, Gadaref State, 2026	\$300,000
16	Steel Structures (Warehouse), Omdurman Industrial Area	\$250,000

Our Projects



Villa (Private Owner)



Gas Station, Petronas



Genetic Training Center, Ministry of Animal and Sudani Artificial Insemination

Our Projects



Water Supply, Housing Fund

Our Projects



Maryood Madag 3 Culverts, Gadaref State



Asphalt Paving for Haj Yousif Road

Our Projects



Water Supply

Staff CV

Khalid Elmanufi

Nationality: Sudanese

Qualifications: MBA, B.Sc. Civil Engineering, B.Sc. Computer Science and Information Technology

Phone: +249 912 165 855 Email: Kelmanufi@hotmail.com

Summary of Skills

- Experienced engineer with more than 15 years of experience in design, construction, and project management.
- Excellent analytical, technical, communication, and interpersonal skills, leading to improved performance and profitability.
- Strong leadership ability, taking initiative and assuming responsibility, leading to superior performance and distinctive competency in accomplishing tasks and objectives.
- Proficient in computer software tools, including MS Project, Office, and database management systems.
- Able to identify problems and resolve them immediately and effectively.
- Excellent team player who enjoys challenges. Has worked in multicultural environments and believes in diversity.
- Energetic and hardworking, willing to invest the time and effort needed to accomplish objectives.
- Flexible and able to adapt easily to new situations, and open to new ideas.
- Experienced in large and complex projects, including large-scale software and construction projects.

Work Experience

- Executive Manager, Almaroom Engineering, Khartoum, Sudan, April 2011 to present.
- General Manager, Alsalam Construction, Khartoum, Sudan, 2004 to 2010.
- Project Manager/Analyst, Rancor Industries, Hamilton, February 2001 to 2004.
- Project Manager, Rheem Canada, Hamilton, Ontario, 1995 to 1998.
- Site/Project Manager, Ministry of Housing and Planning, 1988 to 1995.

Staff CV

Work Experience Details

Executive Manager, Almaroom Engineering, Khartoum, Sudan, 2008 to present

General Manager, Alsalam Construction, Khartoum, Sudan, 2004 to 2010

- Excellent knowledge of the external business environment in Sudan, including macroeconomic forces, enabling the exploitation of opportunities and mitigation of threats.
- Innovative and results-oriented, successfully drove project execution planning to capitalize on market growth opportunities.
- Developed an effective blend of best practices and a team-based culture that built cross-functional teams exceeding corporate expectations. This, combined with aligned organizational goals, strategies, and measures, supported the turnaround of the company from near bankruptcy to a stable, rapidly growing business.
- Developed and communicated key profit drivers to employees and tied performance and rewards to those results, leading to cost savings and increased profitability.
- Formulated strategic plans that led to increased production, reduced operating costs, and improved project quality by utilizing world-class production concepts such as Six Sigma and Theory of Constraints to optimize production processes and the supply chain network.
- Experienced in international capital investment and resource mobilization.
- Coordinated with the Ministry of Housing and Irrigation in the construction of dams and the protection of rural areas from flooding.
- Coordinated with the Housing Fund to develop rural areas through public housing, constructing 3,000 housing units, schools, water supply networks, security offices, community health centers, and roads.

Senior Project Manager, Ramcor Industries, Hamilton, February 2001 to June 2004

- Managed multiple projects from concept to launch. Key activities included budget development and management, hiring and training staff, serving as the interface between clients and staff throughout the project cycle, and meeting project milestones and delivery dates.
- Planned, analyzed, and organized projects, ensuring all were completed on time and within budget.
- Monitored and evaluated investment projects, incorporating lessons learned from past experience.
- Created databases that maintained, developed, analyzed, and tested inventory, traffic, logistics, and merchandising applications within production, team, and retail environments.
- Strong marketing experience, including product offering and marketing mix.
- Demonstrated understanding of the value of customer retention.
- Worked in an ISO-certified environment.

Staff CV

Project Manager/Resident Engineer, Rheem Canada, Hamilton, Ontario, 1995 to 1998

- Worked in the construction of townhouses and complex projects, providing executive-level progress reports, with a demonstrated ability to improve procedures and meet deadlines.
- Served as liaison between all impacted departments to ensure proper communications, reporting practices, and coordination of tasks.
- Provided document management support, including corporate presentations, organizational charts, quarterly goal charts, financial spreadsheets, correspondence, merged mailings, and special projects.
- Directed business relations and the distribution of company literature to stimulate client interest and generate sales leads.
- Managed capital purchases, directed vendor relations, and generated equipment and maintenance tracking records.
- Processed monthly expense reports with supporting documentation and budget code indexes.
- Contract management including risk, claim, and subcontractor monitoring.

Project Assistant Manager, Ministry of Housing (Alsalam Co. for Housing and Development), 1988 to 1995

- Managed multiple projects. Key activities included management of multi-storey concrete and steel design, steel frame structures, road construction, budget control, and project scheduling.
- Experienced in the construction of river canals and tunnels.
- Prepared tender documents; evaluated and selected contractors.
- Reviewed and monitored contractors' civil engineering calculations, designs, drawings, documents, and reports. Coordinated with contractors' lead engineers.
- Reviewed civil engineering deliverables with contractors.
- Responsible for working within the provisions and guidelines of the quality assurance system relevant to the business.
- Committed to quality assurance procedures and practices.
- Responsible for personal safety and safe working procedures and practices.
- Experienced in operating Procon structural analysis software, with full familiarity of all program capabilities and functionality.
- Prepared drafts using AutoCAD software.

Staff CV

Education and Training

- MBA, Khartoum University, Sudan, 2007.
- B.Sc. Computer Science (Honours), McMaster University, Hamilton, Canada.
- B.Sc. Civil Engineering, Sudan University of Science and Technology, Khartoum, Sudan.
- Oracle 8i Certified Database Administrator (Oracle 8i DBA).
- AutoCAD Training Certificate, Mohawk College, Hamilton, Canada.
- In-House Training, Management and Marketing, Toronto, Canada.

Remarkable Achievements

Top Thesis: Competed for and was awarded the best thesis project. The thesis involved the analysis, design, and development of a financial system for the Financial Services Department at McMaster University. Tools used: PowerBuilder, Visual Basic, and Oracle.

Technical Skills

- Design Tools: Model Make, Rational Rose, and UML.
- Languages: C, C++, Java, Pascal, and Assembly language.
- Visual Programming: Visual Basic, Delphi, Visual C++, and MFC classes.
- Web Programming: XML, HTML, DHTML, JavaScript, Perl, PHP, and ASP.
- Database Programming: Oracle, DB2, MS Access, SQL Server, SQL, PL/SQL.
- Operating Systems: Windows NT, Windows XP, Windows 2000, UNIX Solaris, Linux (Red Hat), and DOS.
- Network: WAN and LAN network structure, network protocols (TCP/IP, NetBEUI), communication strategies and client/server approaches, network security architecture, and PC/Unix Apache.
- Solid experience in Microsoft Office, AutoCAD, internet, and email.

References available upon request.

Staff CV

Monged Ibrahim Yousef

A 39-year-old individual with an impressive track record in the field of cables, willing to excel in areas of professional interest.

Educational Qualification

Bachelor's Degree in Engineering (Electrical Power), Mansoura University, Egypt, 1988 to 1993.

Formal Training Courses

- | | |
|---|---|
| ■ Statistical Method for Quality Control, April 1995 | ■ English (TOEFL), December 2000 |
| ■ Statistical Method for Quality Control Using Computer, April 1996 | ■ Organizational Behavior, October 2002 |
| ■ Training Course for Cables Technology, April 1995 | ■ Language: English, May 1999 |
| ■ Computer Windows, Excel, Office, November 1997 | ■ Improving Management Skills, March 2003 |
| ■ Internal Auditor for ISO 9001, February 1997 | ■ Suppliers Evaluation, April 2003 |
| ■ Greasing and Lubrications, August 1998 | ■ Writing Technical Reports, August 1999 |
| ■ Strategic Planning, April 1996 | ■ Delegation of Authority and Responsibility, June 1999 |
| ■ Protecting Computer Files and Archiving, December 1998 | ■ Cable Manufacturing of 220 kV Cables, May 1999 |
| ■ Promotion of Work Area Improvement, February 1999 | ■ How to Be Professional, July 2001 |
| ■ Costing Principles, December 1999 | ■ Management Skills, January 2004 |
| ■ Time and Motion Study, February 1999 | ■ Communication Skills, August 2004 |
| ■ Factory Security Systems, March 2001 | ■ Managers Behaviors, May 2004 |
| ■ Time Management, May 2001 | ■ Courses in Cost Reduction Methods in Sudan, 2006 and 2007 |
| ■ Costing with ABC Method, May 2001 | ■ Strategic Planning in Sudan, 2007 |

Staff CV

Professional Work Experience

Total work experience: 15 years in the field of electrical cables.

February 2005 to present

4 years as Factory Manager of Sultan Elsewedy Cables Co., a joint venture between Almaroom Engineering Technology and Elsewedy Group (Mr. Hesham Helal Elsewedy) in Sudan. Almaroom Engineering Technology Cables is also a joint venture with Jeddah Cables, K.S.A.

April 2003 to February 2005

2 years as Factory Manager of Giad Elsewedy Cables in Sudan. This factory is a joint venture between Giad Group in Sudan and Elsewedy Group (Mr. Ahmed Sadek Elsewedy).

February 2000 to April 2003

3 years as Drawing Section Manager at Elsewedy Industries, Egypt.

June 1997 to February 2000

3 years as Production Engineer (Metal Section, Drawing and Stranding) at Elsewedy Group (Arab Cables Co.).

May 1994 to June 1996

Planning and Control Engineer at Elsewedy Group (Arab Cables Co.).

Cable Factory Manager responsibilities included:

- Feasibility study (technical, financial, and marketing)
- Assets study (including all technical specifications of all assets)
- Utilities study
- Factory layout (including steel building, overhead crane, raw material store, finished product store, utility rooms, compressed air lines, water lines, and electrical study)
- Purchasing machines and utilities
- Erecting machines and utilities (with Elsewedy Team)
- Commissioning
- Purchasing materials
- Preparing all system documentation
- Financial budget

Staff CV

Personal Details

Name	Monged Ibrahim Yousef
Date of Birth	16th November 1968
Correspondence Address	Al Mansoura City
Strengths	Extrovert, team player, and ambitious
Phone	Sudan: +249 912 172 508 Egypt: +20 107 838 993
Email	mongedyousef@yahoo.com
Marital Status	Married
Languages Known	Arabic and English
Hobbies	Book reading, internet

I hereby declare that all the information provided is true to the best of my knowledge.

Certifications & Registrations



Sudanese Contractors Association — Membership Certificate (2016)

Certifications & Registrations



Engineering Contractors Council — Registration Certificate (Registration No. 247, 2011)

Certifications & Registrations



Ministry of Justice — Commercial Registration Certificate
(Certificate No. 72187)

Certifications & Registrations



Sudan Tax Authority — Value Added Tax Registration
Certificate